

Creating Business Systems that Drive Profits

Compare Your Priorities

Your Priority	Second-time Buyers' Priority	First-time Buyers' Priority	ERP Purchasing Factors
	1	8	Level of support provided by an experienced VAR
	2	10	Developer's track record of performance
	3	4	Software's ability to fit the business
	4	7	Growth potential of software
	5	1	Price of software
	6	9	Quality of documentation
	7	5	Functionality of software
	8	3	Ease of use
	9	2	Ease of implementation
	10	6	Software works with existing hardware